



### FortuneBuilders

FortuneBuilders is the premier real estate education company in the country. Founded by nationally recognized real estate investors, we have developed the systems, tools, educational platform and coaching program to accelerate new and existing real estate investor businesses.

Visit [www.FortuneBuilders.com](http://www.FortuneBuilders.com)



### CT Homes LLC

CT Homes, LLC is the areas' premier real estate solutions company, and since our inception we have been helping homeowners along with improving communities in each and every city we work in.

Visit [www.CTHomesLLC.com](http://www.CTHomesLLC.com)



### Grand Coast Capital

Grand Coast Capital Group is a national private lending firm based in Boston, MA that provides creative, short-term financing to real estate investors, builders, and developers across the country. As a direct lender, Grand Coast has the ability to analyze and fund loan requests very quickly in order to meet time-sensitive transactions.

Visit [www.GrandCoastCapital.com](http://www.GrandCoastCapital.com)



### Realty National

Realty National is a full-service real estate brokerage firm with offices throughout California and the United States. After building years of experience in buying, selling and rehabbing homes, Realty National offers expertise in Investment Properties, Short Sales, REO's (bank owned), Construction and Rehab Management, Internet Marketing, Guerrilla Marketing and Negotiations.

Visit [www.RealtyNational.com](http://www.RealtyNational.com)



### FortuneBuilders Gives

The FortuneBuilders family is a group of philanthropic individuals who continually look for ways to support charities, humanitarian efforts and to give back. FortuneBuilders Gives is the company's initiative to proactively create relationships and opportunities for Fortune Builders team members to give back to their communities and to recognize them for their efforts.

Visit [www.FortuneBuildersGives.com](http://www.FortuneBuildersGives.com)

# THAN MERRILL'S REAL ESTATE CLASS



Company Values: Ethics & Integrity | Inspire | Educate | Lead | Crush It

[FortuneBuilders.com](http://FortuneBuilders.com)





FortuneBuilders is the premier real estate education company in the country. Founded by nationally recognized real estate investors, we have developed the systems, tools, educational platforms, coaching and consulting program to accelerate new and existing real estate professionals.

FortuneBuilders was the result of a convergence of three passions: Real Estate, Entrepreneurship and Education. As successful investors we discovered the freedom and lifestyle these passions afforded us. FortuneBuilders is our vehicle to share, teach, motivate and inspire individuals everywhere. In 2004, Than Merrill, Konrad Sopielnikow, Paul Esajian and JD Esajian started CT Homes, a real estate investment business. The systems and processes they created to scale quickly, maximize profits and reduce risk lead to their rapid success. These systems became the foundation for the FortuneBuilders educational platform and coaching program. FortuneBuilders offers an advanced and comprehensive investing education. Our flagship program, Mastery Coaching, is a one-on-one consulting program that provides students with a number of tools, resources, knowledge and systems necessary to accelerate their progress in real estate.

## Our Accolades:



"FortuneBuilders is extremely proud to be recognized for the 3 years in a row and it's a testament to our team, our systems and our students," said Than Merrill, CEO of FortuneBuilders. "We are honored by the recognition and it represents the importance of providing the best possible education and resources for our students. In a difficult economic time people are looking for the best opportunities for them and their families. We take pride in teaching our students how to grow an investment business that gives them that opportunity, and our inclusion not only validates our efforts but drives us to work even harder."



FortuneBuilders' CEO, Than Merrill, was among the select list of honorees for the SDBJ Most Admired CEOs. Merrill was nominated for his leadership and efforts toward continued innovation in FortuneBuilders' premier real estate investment education. As a 2012 finalist, Than Merrill joins top CEOs from all across San Diego and from every industry. Honorees represented all aspects of local San Diego businesses including service organizations, hospitals, financial institutions, tech companies and non-profits.



The core values for FortuneBuilders' are ethics and integrity, inspire, educate & lead. As a founder and CFO, Paul Esajian lives and breathes each of these core values. As CFO, Paul manages and maintains a workforce of more than 200 employees throughout North America. He has bootstrapped a business he started with his partners 10 years ago with a passion and a dream. His fiduciary and fiscal responsibility is one of the primary reasons the company continues to grow. He has managed over 800 percent revenue growth over the course of the last three years. Additionally, his role has helped create more than 100 jobs in the last 2.5 years. He has created sales systems and procedures to increase sales by 33 percent.



## Real People, Real Results

### 3 Day Insiders Workshop

Over the course of 3 days, a wide range of current, relevant and advanced real estate topics are covered. The workshop is designed for those new to real estate and for seasoned professionals alike because our information and materials are actionable and systematized. Some of the many topics covered include: strategies to raise money for real estate deals, rehabbing for larger potential profits, wholesaling for quick potential profits, buy & hold Strategies for long-term wealth, marketing secrets to get more deals and working with agents, contractors and real estate professionals.

### What our students are saying about our 3 Day Insiders Workshop

All workshop attendees are given the option to fill out a survey about the event. The results below are from those that submitted the survey.

#### Event Overall



9.58 out of 10 3,085 students surveyed

#### Event Atmosphere



9.21 out of 10 9,092 students surveyed

#### Speakers Presentation



9.73 out of 10 9,977 students surveyed

"A company of the highest integrity. An environment of inspiration & fun, all while providing exceptional education."

- Jeannie Bess

"It is an eye opener so many things I wish I knew growing up."

- George Diego

"Thank you for changing my life."

- Ron Ritnour

"I attended the 3 day workshop and it was the best, most useful 36 hrs of my life. Totally life changing!"

- Kaleb

"FB is an amazing company, run by amazing people. I want to work with no other company than FB."

- Aaron W.

"The last 3 days have been the most informative and are the beginning days of a new beginning for me. I would recommend (the 3 day workshop) to anyone" - Ivy Kahler

"Really learned a lot about transactions I never knew existed. Very inspiring and definitely changed the way I think. I loved it."

- Denis Roberts

"You could not have had a better leader/teacher. So knowledgeable & credible and engaging. Such a wealth of information and possibilities, I'd be a fool to not want to be involved with this group."

- Nancie Dion

"The FB 3 day event was very informative. I learned more than I thought possible. I feel it was definitely worth the investment in time and money"

- Rheannon Cooper

"I first came to the weekend summit with the hunger to learn more about real estate and it was nothing short of wonderful. My eyes have been opened to a life of wealth. I am grateful for this event!"

- Nohemi Perez



## THANK YOU FOR YOUR ATTENDANCE!

As a special bonus for attending Than Merrill's 2-hour real estate class, this certificate gives your free online access and the ability to download and share Than's "Money Resource Guide" and "VIP Success Package." We update these specific resources every six months so don't lose this website address.



### Money Resource Guide

In this guide you will be introduced to a few sources of money that can potentially be utilized to "flip" real estate.



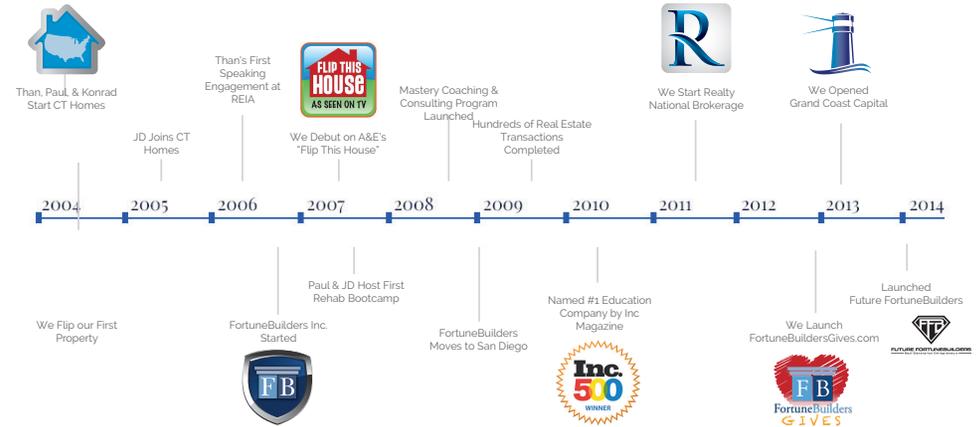
### Than's VIP Success Package

This powerful package contains some additional resources that will help you as a real estate investor.

TO DOWNLOAD YOUR FREE BONUSES GO TO:  
**[WWW.THANSTHANKYOU.COM](http://WWW.THANSTHANKYOU.COM)**



## A Look Into Our Past...



## Our Team:



### Than Merrill

Founder and CEO of FortuneBuilders and CT Homes. Than is one of the most successful real estate investors in the nation. He has bought and sold hundreds of properties nationwide during his investing career and he founded FortuneBuilders with the simple idea of sharing his knowledge and passion for real estate with aspiring investors. As a graduate of Yale University and a former NFL player, Than attributes his success in sports, business and investing to coaching, education and systems.



### Paul Esajian

Paul Esajian, Co-Founder of FortuneBuilders and CFO of CT Homes, is one of nation's premier real estate investors and speakers. His ideas for building a business have been used to develop CT Homes into the premier real estate solutions companies, which resulted in him and his team being featured on a popular flipping houses reality show. Paul is an experienced project manager who specializes in personnel management and incentive based motivation for his contractors.



### JD Esajian

JD Esajian, star of a popular flipping houses reality show, is head project manager of CT Homes LLC, a multi-million dollar real estate investing company, as well as a national speaker with FortuneBuilders Inc, a real estate educational training company. He, along business partners Than Merrill and brother Paul Esajian are some of the nation's most successful investors and are considered elite experts in buying, fixing, and selling properties.